

Capability Statement



Core Competencies

Merit Fasteners is proud of our long standing, solid reputation of providing quality fastener products, and industrial/safety supplies. Merit is a Second generation Family owned business for over 38 years. Merit is proud to be Woman Owned and a certified DBE, MWBE, and WBENC company. Merit Fasteners offers excellence through quality products, manufacturing technology and distribution, problem solving and continuous training.

Differentiators

Merit Fasteners takes great pride in serving great customers like you. We are fastener experts with extensive product knowledge and training. Merit has over 250 years of experience in the industry. Merit offers custom kitting and packaging to meet your needs. Merit prides itself on our flexibility; we make it happen, we do business your way.

NAICS Code

238120 Structural Steel and Precast Concrete Contractors
423510 Metal Service Center and Other Metal Merchant Wholesaler
423710 Hardware Merchant Wholesaler
423840 Industrial Supplies Merchant Wholesaler
423990 Other Miscellaneous Durable Goods Merchant Wholesaler
424990 Other Miscellaneous Nondurable Goods Merchant Wholesaler
425120 Wholesale Trade Agents and Brokers
444190 Other building Material Dealers

FDOT Specialty Code:
220 Materials Supply

Certifications

DBE—Florida DOT
MWBE WBENC SBE



Past Performances

Amway Center
Citrus Bowl
Dr. Phillip's Performing Arts Center
Orange County Convention Center
Sea World
Universal Studios
SunRail

Current Projects

I-4 Ultimate
Daytona International Speedway
OIA- GOAA
Tampa International Airport
Universal Studios

Merit Fasteners

Donna Best
dbest@meritfasteners.com

Orlando Office:

2510 Ronald Reagan Blvd.
Longwood, FL 32750
Toll Free 1.800.432.0642
Phone: 407.331.4815
Fax: 407.331.5015

Tampa Office:

5416 56th Commerce
Park Blvd.
Tampa, FL 33610
Phone: 813.626.3748
Fax: 813.626.8343

SPECIALIZE IN:

Highway & Bridge Supplies
Anchors, Bolts, Fasteners,
Screws
Custom Kitting/Packaging
Safety Supplies
Industrial Supplies
VMI – vendor managed



Fasteners / Industrial / Highway / Bridge / Safety Supplies and



RICK SCOTT
GOVERNOR

September 18, 2014

Ms. Donna Best
Owner
Merit Fasteners Corporation
2510 Ronald Reagan Boulevard
Longwood, Florida 32750

Dear Ms. Best:

Congratulations on Merit Fasteners Corporation recently being included in the *Orlando Business Journal's* list of top Top Women-Owned Businesses. You are to be commended for building a company that has become recognizable within your community since 1978. Because entrepreneurship is the foundation of Florida's success, I am focused on making the Sunshine State the best place for businesses to grow so that entrepreneurs like you can succeed and continue adding private-sector jobs to Florida's economy.

The long-term positive trends we are seeing in our state's economy continue to tell Florida's turnaround story. In July, Florida's total private-sector job creation grew to 620,300 since December 2010. Every new job positively impacts a family, and this is great news for Florida families looking to live the American Dream in the Sunshine State. Florida's economic recovery continues to have great success as Florida's businesses respond to our pro-growth strategies and the state's improving economic climate.

Thanks to you, Florida is creating an opportunity economy, so more Floridians are able to provide for their family. Let's keep working so that every person who wants a job can get one here in Florida.

Sincerely,

A handwritten signature in black ink, appearing to read "Rick Scott".

Rick Scott
Governor

Donna Best



NAME: Donna Best

TITLE: President

COMPANY: Merit Fasteners Corporation

LOCATION: Longwood, FL

FOUNDED: 1977

WEBSITE: MeritFasteners.com

DESCRIPTION:

Merit Fasteners is nearing its 40th Anniversary. Started in their garage in 1977, Merit is a stocking distributor of industrial supplies and safety products. With over 15,000 line items, their products include everything from nuts, bolts, anchors and bridge supplies to safety equipment. Merit supplies many local projects with everything from anchors to johnboats along with everything in between.

Merit Fasteners supplies companies in a variety of industries like manufacturers, theme parks, maintenance and repair VMI programs, jobsite, projects and venues—their motto is “We Hold Things Together.”

In 2015 Donna Best, a 2nd generation owner of Merit Fasteners, became a ATHENA*PowerLink*® client and worked very closely with a mentoring panel. The goal was to rebrand Merit Fasteners, and for a full year the company worked on continuous improvement and growth. The outcome was to focus on relocating their Tampa branch; updating their Longwood branch by investing in technology and expanding their reach to include additional product lines to service different industries. Some of the projects Merit Fasteners has been involved with include I-4 Ultimate, Daytona International Speedway, Orlando International Airport, Tampa International Airport, Amway Center and many more.

They continue to focus on their customer’s needs, improving service and giving back to the community that has given so much to them. With the guidance from ATHENA*PowerLink*, Merit Fasteners has grown tremendously. The company has more than doubled sales and profits in the last year.

ATHENA
PowerLink

GRADUATE

to apply visit: athenaorlando.com